



# Weekly Leader Board



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

July 10, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$47,748	30
Lemar, Mike	Sunshine State Agency	\$31,692	19
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$24,060	1
Hatton, Catherine E.	Long Island Insurance Solutions	\$22,901	16
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$19,545	6
Shackelford, Edward L.	The Assurance Group, Inc.	\$19,464	9
Valery, Albert L.	Valery Insurance Agency	\$18,252	2
Barta, Devin M.	Barta Insurance Agency	\$18,108	5
Borosak, William J. Jr.	Secure Financial Group, LLC	\$17,351	6
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$13,006	3
Ahlbum, Tim	Health Coverage Solutions	\$12,180	6
Contemporary Employee Plans, Inc.		\$11,136	1
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$10,223	4
Schwartz, Richard S.	Insurance Center of S. Florida	\$10,223	3
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Schuler, James F.	Consumer Group Services, Inc.	\$9,934	1
AmeriLife		\$9,563	4
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$8,388	1
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$7,704	8
James M. Gray, Inc.		\$6,468	2
Senior Insurance Marketing, Inc.		\$6,468	2
Wroblewski, Robert M.	SOS Insurance Group	\$6,408	3
Carran, John S.	Carran Insurance Agency	\$6,035	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$5,457	7
Concklin, Ron	Rosenberg-Concklin, Inc.	\$5,194	6
Abbatiello, Vincent	Mainstay Retirement Solutions	\$5,004	1



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#### Bronze Producers (\$2,500 - \$5,000)

Clark, John W.	Senior Solutions Insurance Agency	\$4,906	4
Kelsey, Steven D.	Kelsey Insurance Agency	\$4,751	2
Richard, Paul	Richard Insurance Agency	\$4,751	2
Centerstone Insurance & Financial Svcs.		\$4,740	2
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$4,577	2
Birchard, Natalie K.	Birchard Insurance Agency	\$4,512	2
Futurity First Insurance Group, Inc.		\$4,426	3
Snider, Johnnie D.	Snider Insurance Agency	\$4,404	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$4,260	1
Snow, Audrey	Snow Insurance Agency	\$3,983	1
Iannelli, Joseph A.	Iannelli Insurance Agency	\$3,915	2
Marrujo, Rosamaria	Marrujo Insurance Agency	\$3,768	1
Shapiro, Sanford L.	Shapiro Insurance Agency	\$3,768	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,539	1
Bahlkow, Valerie J.	Bahlkow Insurance Agency	\$3,504	1
Malpigli & Associates Insurance Agency, Inc.		\$3,504	1
Walter, Daniel	Walter Insurance Agency	\$3,504	1
Holeve, Bernard B.	Holeve Insurance Agency	\$3,276	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,199	2
Reilly, Frank A.J.	Reilly Insurance Agency	\$3,096	1
Lobdell, Deborah H.	Lobdell Insurance Agency	\$2,928	1
Hancock, Frances L.	Hancock Insurance Agency	\$2,927	1
McDowell, Jason P.	McDowell Insurance Agency	\$2,844	1
Heller, Mark	Heller Insurance Agency	\$2,831	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$2,704	1
Whitt, Troy C.	Whitt Insurance Agency	\$2,676	1
Landis, Mark S.	Metro Insurance & Financial Services	\$2,628	2
Claiborne, William T. Jr.	Claiborne Insurance Agency	\$2,520	1



## Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

July 10, 2016

### Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC	\$24,060
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### Platinum Producers (\$15,000 - \$20,000)

### Gold Producers (\$10,000 - \$15,000)

Dewalt, Geri B.	\$12,372	Rashkin, James A.	\$11,136
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### Silver Producers (\$5,000 - \$10,000)

Hackmeier, Jeff D.	\$9,934	Pittilla, Jack W.	\$6,287
Stevens, Ray	\$9,682	Graham, Christopher N., CLU	\$6,227
Sakharoff, Richard D.	\$8,388	Winer, Martin A.	\$6,035
Sachs, Kerry	\$8,254	Valery, Albert L.	\$5,880
Mangini, Nicholas L.	\$7,044	Barta, Devin M.	\$5,760
Aarons, Neill	\$6,324	Abbatiello, Vincent	\$5,004

### Bronze Producers (\$2,500 - \$5,000)

Ranney, Eugene	\$4,656	Scott, James R.	\$3,096
Hatton, Catherine E.	\$4,548	Gray, John H.	\$3,048
Snider, Johnnie D.	\$4,404	Goldenberg, Karen S.	\$3,024
Saylor, Dexter R.	\$4,380	Jaffe, Joseph A.	\$3,024
Wiedersum, Bryan F.	\$4,260	Green, Maria L.	\$3,012
Kelsey, Steven D.	\$4,031	Elfrink, Priscilla	\$2,976
Snow, Audrey	\$3,983	Simon, Julie	\$2,928
Pilotti, Stephen	\$3,885	Hancock, Frances L.	\$2,927
Kramer, Steven	\$3,768	Chevrier, Alain G.	\$2,844
Mashmann, Edward K.	\$3,768	Crisanti, James H.	\$2,844
Shapiro, Sanford L.	\$3,768	Gordon, Aaron	\$2,844
Ahlbum, Tim	\$3,720	Kahn, Peter S.	\$2,844
Vickers, Jordan	\$3,708	Moss, Nina R.	\$2,844
Weiland, David	\$3,696	Ottovogio, Xiomara	\$2,844
Ulayyet, Fred M.	\$3,539	Patterson, Adam D.	\$2,844
Hardgrove, Robert M.	\$3,504	Posner, Alan S.	\$2,844
Malpigli, Frank W.	\$3,504	Primack, Neil E.	\$2,844
Brown, Matthew	\$3,503	Schneider, William C.	\$2,844
Saval, Toby	\$3,484	Heller, Mark	\$2,831
Spink, Chad D.	\$3,420	Stevens, Jason	\$2,819
Holeve, Bernard B.	\$3,276	Smith, Constance A.	\$2,759
Ripoll, Glenn A.	\$3,192	Caravousanos, George J. Jr.	\$2,704
Bono, Peter F.	\$3,191	Whitt, Troy C.	\$2,676
Borenstein, Jazdia	\$3,108	Brady, Matthew	\$2,608
Charley, Dennis	\$3,108	Whiteley, William R.	\$2,567
Holzman, Robert	\$3,107	Esch, Jagger W.	\$2,555
Jackson, Douglas	\$3,096	Claiborne, William T. Jr.	\$2,520